

GRUNDODRILL - The New Generation

Salesperson Training

- Target group:** Long-standing sales managers, office- and field-based sales employees, product managers and other active sales employees from the global TRACTO-TECHNIK sales organisation as well as dealers and partners, with extensive experience in selling HDD rigs.
- Your benefits:** Here you will gain intensive knowledge and skills about the new generation of GRUNDODRILL. You will then be familiarised with the relevant selling points and benefits especially of the new generation GRUNDODRILL ACS and JCS, which you can utilise in your customer meetings in order to be able to advise the customer in the best manner possible. This will empower you to sell to existing as well as new customers better and at a higher quality.
- Contents:** Overview of the range of the new generation GRUNDODRILL
Features, advantages, benefits of the new generation GRUNDODRILL
Control concept and connectivity
360° digital solutions
Overview options and accessories
Product-configurator
- Date:** 17.-19. June 2020, 09:00-17:30 h each day
- Location:** **TRACTO-TECHNIK GmbH & Co. KG, Headquarters**
Paul-Schmidt-Str. 2, 57368 Lennestadt / Germany
- Language:** English
- Participant number:** At least 4 persons, max.14 persons
- Speakers:** Experienced TRACTO-TECHNIK trainers from the Sales and Product Management



Costs: 585,00 € per person plus VAT
Incl. lunch, seminar beverages, seminar documents, a group evening event
on the first day as well as a certificate of participation
(Excludes travel costs and overnight stays)

Contact: training@TRACTO-TECHNIK.de

We would be very happy to welcome you to this training!

Your TRACTO-TECHNIK team

Our training terms and conditions and our general terms and conditions apply.

